

T.L.F.3.

AGENDA COVER MEMO

Memorandum Date: July 14, 2009

Order Date: August 5, 2009

TO: Lane County Board of Commissioners

DEPT: Public Works

PRESENTED BY: Ron Gernhardt, Sr. Fleet Services Purchasing Specialist

AGENDA ITEM TITLE: In the Matter of Awarding a Contract to Interstate Mfg. Inc., in the amount of \$392,435.22, for the Purchase of Six (6) New, Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops, with Six (6) Trade-ins, Contract FY09/10 FS-01.

I. MOTION

MOVE TO AWARD A CONTRACT TO INTERSTATE MFG. INC., IN THE AMOUNT OF \$392,435.22, FOR THE PURCHASE OF SIX (6) NEW, OPEN-TOP TRAILERS WITH HYDRAULICALLY OPERATED SHUFFLE FLOORS AND FLIP TOPS, AS SPECIFIED IN CONTRACT FY09/10 FS-01.

II. ISSUE OR PROBLEM

Shall Lane County approve awarding a contract to Interstate Mfg. Inc., for the purchase of Six (6), new Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops, required by Public Works Waste Management Division, as per established replacement criteria?

III. BACKGROUND/IMPLICATIONS OF ACTION

A. Board Action and Other History

Lane County Department of Public Works Waste Management Division operates thirty-five (35) Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops. These trailers are used to transport solid waste refuse from the Central Receiving Stations at Glenwood and Florence, and select rural transfer sites to the Short Mountain Landfill. These trailers have a scheduled lifecycle of 13-years or 6,000 hours.

B. Policy Issues

None

C. Board Goals

Purchase of this equipment is necessary to provide direct and indirect services to the citizens of Lane County, to maintain satisfactory Waste Management operations, and to meet the health, safety, and economic good of the citizens and industries of our community as defined in Section B3.a.2 of the Strategic Plan.

D. Financial and/or Resource Considerations

This equipment was approved for purchase in the Fleet Services FY09/10 budget, sufficient funds are available for this purchase, and the purchase price is within the budgeted amount.

E. Analysis

The open-top trailers Fleet Services proposes to replace operate out of rural transfer sites. These trailers have been in continuous service more than 14-years and have reached the end of their economic life. The proposed replacement trailers are larger than the existing trailers, capable of hauling an additional 8 cubic yards per load.

The County received 3 (three) responses from its invitation to bid, however one bid wasn't received by bid closing time and therefore not considered. The low bid of \$392,435.22 with six (6) trade-ins, submitted by Interstate Mfg. Inc., contained one (1) option from the published specifications. The option is deemed a benefit and acceptable by the Waste Management and Fleet Services Divisions.

F. Alternatives/Options

1. Purchase the above described open-top trailers from Interstate Mfg. Inc., at this time.
2. Do not purchase at this time. The existing open-top trailers currently in use have been in service 13-years and are rapidly deteriorating.

IV. Timing/Implementation

Upon approval of the Board, a contract will be executed between Interstate Mfg. Inc., and the County Administrator.

V. Recommendation

It is recommended that the Board approve entering into a contract with Interstate Mfg. Inc., for the purchase of six (6) new, Open-Top Trailers with Hydraulically Operated Shuffle Floors and Flip Tops as specified in FY09/10 FS-01.

VI. Follow-up

None.

VII. Attachments

Board Order

Bid Recap

IN THE BOARD OF COMMISSIONERS OF LANE COUNTY
STATE OF OREGON

ORDER

(IN THE MATTER OF AWARDING A
(CONTRACT TO INTERSTATE MFG., INC.
(IN THE AMOUNT OF \$392,435.22,
(FOR THE PURCHASE OF SIX (6), NEW,
(OPEN-TOP TRAILERS WITH
(HYDRAULICALLY OPERATED SHUFFLE
(FLOORS AND FLIP TOPS WITH SIX (6)
(TRADE-INS, CONTRACT FY09/10 FS-01.

WHEREAS, at the duly publicized place and time on July 14, 2009, an authorized representative of the Department of Public Works, opened bids on the following:

Six (6), new, Open-Top Trailers with hydraulically operated shuffle floors and flip tops as specified in Contract FY09/10 FS-01

WHEREAS, this equipment was approved for purchase in the Fleet Services FY09/10 budget, sufficient funds are available for this purchase, and the price is within the budgeted amount, and

WHEREAS, the County received 3 (three) responses from its invitation to bid; however, one bid was not received by bid closing time and therefore not considered. The low bid of \$392,435.22 with six (6) trade-ins, submitted by Interstate Mfg. Inc. contained no deviations but one option from the published specifications was submitted. The option is deemed a benefit and acceptable by the Waste Management and Fleet Services Divisions, and the Director of the Department of Public Works recommends that the bid be accepted; therefore it is hereby

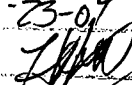
ORDERED that the bid received from Interstate Mfg. Inc. be accepted as recommended; and it is further

ORDERED that a contract be awarded to Interstate Mfg. Inc. in the amount of \$392,435.22 in accordance with the bid specifications; and it is further

ORDERED, that a contract be executed in accordance with this Order and the bid specifications and the County Administrator be authorized to sign the contract.

DATED this 5th day of August, 2009.

Pete Sorenson, Chair
Lane County Board or Commissioners

APPROVED AS TO FORM
Date 8-23-09 Lane County

OFFICE OF LEGAL COUNSEL

CONTRACT FY09/10 FS-01

Bid Opening: Tuesday, July 14, 2009, 10:45 a.m.

BID RECAP

SIX (6). NEW, UNUSED, CURRENT-MODEL, TRI-AXLE, OPEN-TOP TRAILERS W/HYDRAULIC SHUFFLE FLOORS & FLIP TOPS, WITH/SIX (6) TRADE-INS

VENDOR	MAKE/MODEL	EACH	AMOUNT	TRADE-IN	BOND or CHECK
Interstate Mfg.	Imco 48A102W162	\$ 69831.12	\$ 418,986.72	#96-251 \$4500 #96-252 \$4500 #96-253 \$4500 #96-254 \$4500 #96-255 \$4500 #96-250 \$4500	Bond
Note: Vendor made addition error on total amount, correction shown here.					
Added drive unit control (optional) \$74.75 \$448.50					
<u>Net bid less trade ins \$ 392,435.22</u>					

General Trailer	Travis Vertex	\$ 78,720	\$472,320	#96-251 \$3500 #96-252 \$3500 #96-253 \$3500 #96-254 \$3500 #96-255 \$3500 #96-250 \$3500	Check
<u>Net bid less trade ins \$ 451,320.00</u>					

Steco	Steco EW048106	\$ 79,870	\$479,220	#96-251 \$5000 #96-252 \$5000 #96-253 \$5000 #96-254 \$5000 #96-255 \$5000 #96-250 \$5000	
Bid not received by closing date.					
<u>Net bid less trade ins \$ 449,220.00</u>					